

6th Call for Proposals

Open from 9th November to 5th December 2022

As a part of the Danish Development Assistance to Myanmar, Denmark has established the additional **MMK 2 billion** for RBF's 6th Call for Proposals to function as “a Challenge Fund” to “increase the competitiveness and responsible behavior of Myanmar enterprises” by providing partial grants to SMEs for the implementation of innovative projects in the following **Areas**:

- **Energy Efficiency**
- **Renewable Energy**

Hence if your enterprise has been facing financial constraints that prevent you from undertaking projects in the above-mentioned areas, potentially making your business more responsible/competitive, RBF can provide **Grant support** as follows to provide an incentive for you to demonstrate such best practices to the rest of the Myanmar business community.

- **25% of the Project Cost (up to MMK 40 million)**

RBF is an instrument to absorb some of the financial risk of being an early mover to adapt responsible business practices. The emphasis of RBF is therefore on creating as many demonstration projects in the above-mentioned areas, with a wide geographic spread all over Myanmar, across all the sectors vital for growth of SMEs and the inclusive benefits they provide such as employment and development of small household producers as sub-suppliers. Hence it is important that your Project Idea/Company (or) Business qualifies on the following **7 Eligibility Criteria**:

1. Proposed project has the potential to demonstrate the “business case” for a responsible investment/practice in energy efficiency and renewable energy.
2. SME is well prepared for the proposed project in terms of: identification of technology; shortlisting of suppliers; and raising finances required for SME's contribution etc., in order to complete project procurement before September 2023.
3. Proposed technology or responsible business practices have not already been implemented by competing businesses in your locality/district. If RBF has already approved grant support for a similar project in your locality/district/township or other businesses have already implemented similar project ideas, there will be a very little chance for your project to be considered by RBF's BOD for grant approval. Please check the projects already supported by RBF from the following RBF Myanmar Website Page:

<https://www.rbfmyanmar.com/supported-smes/>

4. Your company (or) business should have not been approved for RBF grant support through the earlier ‘Calls for Proposals’.

5. Your company (or) business is registered in Myanmar and is an SME with either 600 or less permanent staff or has less than 1 billion Kyat in paid-up capital.
6. Your company (or) business has been operational for a minimum of two years and can show externally audited accounts for the most recent year.
7. Your company (or) business is not operating in excluded sectors (hard liquor, gambling, tobacco, weapons, and internationally recognized exclusion list).

In case you have a project idea that fits into the above requirements, the first step to seek assistance from RBF is to fill-in the attached Concept Notes. As the selection of projects for grant support is based on a competitive call for proposals, they will be ranked using the following **4 Evaluation Criteria**.

| No. | Criteria | Method of Rating Higher Preference for: | Weightage |
|--------------|---|---|-------------|
| 1 | Demonstration potential within Myanmar/ Region/ State/ District/ Township | Projects that have a national level demonstration value | 45% |
| 2 | Commercial viability measured in terms of pay-back period | Projects that face larger risks and longer pay-back periods | 30% |
| 3 | Equipment Supplier's track-record | Equipment Suppliers that have a proven track-record of delivering on the proposed technology/ initiative Providing more than one quotation | 15% |
| 4 | Non-financial / Non-quantifiable benefits to Employees, Local Community and Environment | Projects with higher potential to create benefits that extend beyond the costs/profits of the SME | 10% |
| Total | | | 100% |

Timeline for the 6th Call for the evaluation of Concept Notes/ Project Proposals and the later steps to be taken by applicant SMEs are presented below:

| Date | Activity |
|---|--|
| 9th Nov to 5th Dec 2022 | Opening of RBF Call for Proposals |
| 5th Dec 2022 | Last day for submission of Concept Notes |
| 6th Dec to 20th Dec 2022 | Screening of Concept Notes by RBF Secretariat |
| 21st Dec 2022 | Announcement of Shortlisted MSMEs - Concept Note Stage |

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| 9th Jan 2023 | Deadline for the submission of Full Proposals by Shortlisted MSMEs |
| 1st Feb 2023 | RBF Secretariat submits Appraisal Notes to Board of RBF |
| 2nd to 9th Feb 2023 | Assessment by RBF Board/Approval of Grant Support to selected MSMEs |
| 15th Feb 2023 | Grant Approvals (e-mails) sent to selected SMEs along with draft Grant Agreements |
| 15th March 2023 | Grant Agreements signed between RBF selected SMEs |
| 29th Sep 2023 | Grantees to submit all the requests/claims for grant payments |

Concept Notes must be submitted by 5th Dec 2022 (12:00 pm).

Submission Instructions

- Please submit your Concept Notes through the following **Online Kobo Link**:
<https://ee.kobotoolbox.org/x/pm2GK8NG>

Please note that once you made a successful submission you will be receiving a **notification email** from RBF within 24 hours.

- We suggest you to first **fill in the word Concept Notes template**, and later **copy to the Kobo Link**.
- If you need any assistance in submitting your concept notes to RBF, kindly review the demonstration video of **How to Fill Concept Note and Kobo Form Guide** in the link below.
https://drive.google.com/drive/folders/13ABUpezHsXDghG3mkRZswEFI2_s7Uix

Any queries regarding RBF support can be addressed to mobile phone numbers: 09-250284175 or 09-794275505 or 09-456876613.

Thanking you for the interest in responding to the challenges of finding responsible and sustainable business solutions to make Myanmar competitive.