



**DENMARK**

Responsible Business Fund (RBF) Myanmar

# **6<sup>th</sup> CALL FOR PROPOSALS**

---

November 2022



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01

## **RBF Introduction**

- Background
- What is RBF?

02

## **6<sup>th</sup> Call for Proposals**

- RBF's Supported Areas
- Grant % and Amount

03

## **Details**

- Who can apply?
- How to apply?
- Timeline
- RBF's Expectations

04

## **Discussion**

- Q & A
- Feasibility Technology





# WHAT IS RBF?

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- RBF is a part of Development Assistance from Denmark to Myanmar
- Denmark has been a pioneer in helping several countries in Asia and Africa to leverage local private sector abilities to deliver 'economic' and 'environmental' development results in a sustainable manner
- RBF is a 'Challenge Fund' to promote responsible business practices of Small and Medium Sized enterprises in Myanmar.
- RBF was established in August 2017 and has disbursed MMK 19.6 Billion.



# WHAT IS RBF?

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Provided Grants to **609 MSMEs** in Myanmar for demonstration projects in 7 areas:

1. Energy Efficiency
2. Water use Efficiency
3. Waste treatment and Recycling
4. Occupational Safety & Health
5. Food Safety
6. Managerial & Supervisory Skills
7. Practical & Technical Skills





# OBJECTIVE OF RBF

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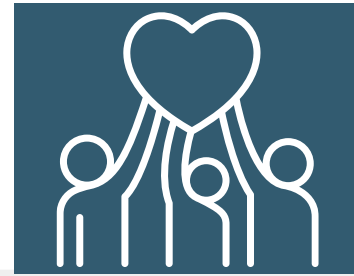
To “increase the competitiveness and responsible behavior of Myanmar enterprises” by providing partial grants to MSMEs for the implementation of projects with a potential to demonstrate ‘Responsible Technologies/Business Practices’



# **BENEFITS OF INVESTING IN A RESPONSIBLE BUSINESS TECHNOLOGY/ BUSINESS PRACTICES**



Lower negative  
impact on  
environment



Lower negative  
impact on  
community



Improved  
employee safety  
and satisfaction



Reduction in costs  
increase in profits



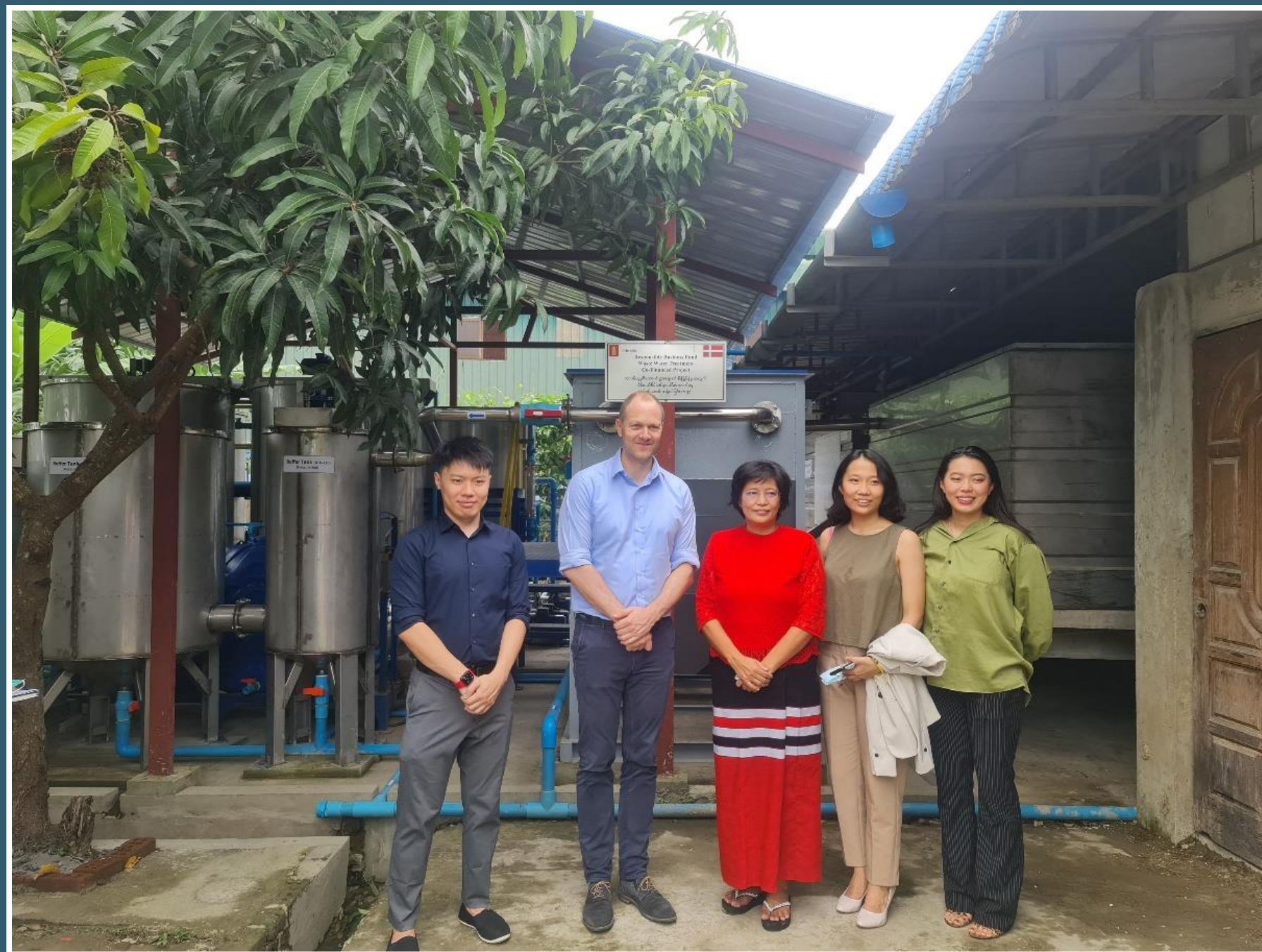
# Geographic/Gender Distribution - RBF Supported Demonstrations



States & Regions	Pilot Call	1 <sup>st</sup> Call	2 <sup>nd</sup> Call	3 <sup>rd</sup> Call	4 <sup>th</sup> Call	5 <sup>th</sup> Call	Total	Managed by Women	Owned by Women
Ayeyarwady	1	2	2	11	3	5	24	6	1
Bago	1	3	7	5	4	10	30	4	2
Chin		1	3	1	2	0	7	2	2
Kachin			1		19	42	62	31	25
Kayah			2		1	2	5	1	1
Kayin					1	11	12	4	2
Magway		1	4	6	5	4	20	6	6
Mandalay	2	3	51	7	14	8	85	21	18
Mon		3	2	1	2	2	10	2	2
Naypyidaw		1	2	2	2	5	12	2	2
Rakhine				2	14	50	66	6	11
Sagaing		1	9	46	10	4	70	12	7
Shan		20	31	10	4	2	67	19	14
Tanintharyi		3	1	2		2	8	0	0
Yangon	8	36	43	31	4	9	131	58	48
Total	12	74	158	124	85	156	609	174	141



# Head of Mission's Visit to Divine Food Garden (Eldorado)







## Networking Dinner in Taunggyi, Shan State



# Networking Dinner in Taunggyi, Shan State







## Hoe Namt Factory Opening in Shan State



# Denmark Taxation Minister and Ambassador Visit to Maple Garment





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## 6<sup>th</sup> Call for Proposals



Total Grant Amount

**2 Billion MMK**



Total No. of MSMEs

**50 - 80 MSMEs**



6<sup>th</sup> Call Duration

**9<sup>th</sup> Nov 2022 to  
29<sup>th</sup> Sep 2023**

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# Supported Areas

## ENERGY EFFICIENCY

- Reduction of energy usage for the same amount of production
- **At least 30% reduction** in the use of traditional (non-renewable energy) currently being used

## RENEWABLE ENERGY

- Change from fossil fuel and non-sustainable energy (diesel, electricity, coal, firewood, etc.) to more renewable and sustainable energy (solar, biomass, hydro, etc.)
- Substitution of Traditional Energy with Renewable Energy

# GRANT SUPPORT

25%



Up to  
40 Million  
MMK



## OBJECTIVES OF SUPPORTING UNDER “Energy Efficiency & Renewable Energy” Area



### Problems

- Frequent Electricity Blackout/ Power Cut
- Increase in Fuel Prices
- High Costs of Energy



### Results

- Operation Disruptions
- Low Profit Margin
- Forced to Shut Down Operation, Causing Loss of Employment and Livelihoods

- **Objective** – To encourage MSMEs to demonstrate the ‘business case’ for investing in Energy Efficiency and Renewable Energy and avoid dependence on fossil fuels and electricity
- Will be supporting with the unutilized funds in 5th Call



# Example Technologies

## Energy Efficiency

- EE Pump/ Motors
- EE Dryers (Heat Pump Dryer)
- Energy Efficient Induction Furnace
- EE Sewing Machines/ Weaving Looms
- LED Lighting Systems / Airconditioning system
- EE Investment in Oil Mill
- EE Compressors
- EE Investment in Bricks Production
- Cold Storage
- EE Investment in Metal Fabrication

## Renewable Energy

- Solar PV
- Solar Thermal Water Heating Systems
- Solar Pumps
- Biomass Power Systems
- Biomass Dryers / Fryers/ Roaster
- Biomass Boilers
- Biomass Oven
- EE Waste Minimizing Rice Husk Gasifier
- Pico and Micro Hydro Power Projects



# Food Processing, Restaurants and Hotels



Biomass Oven



Solar-powered Cold Storage



Solar PV



# Food Processing, Restaurants and Hotels



Solar Thermal Water Heating System



Steam and Induction Cooking System



# Metal Foundries and Fabrication



Energy Efficient Induction Furnace



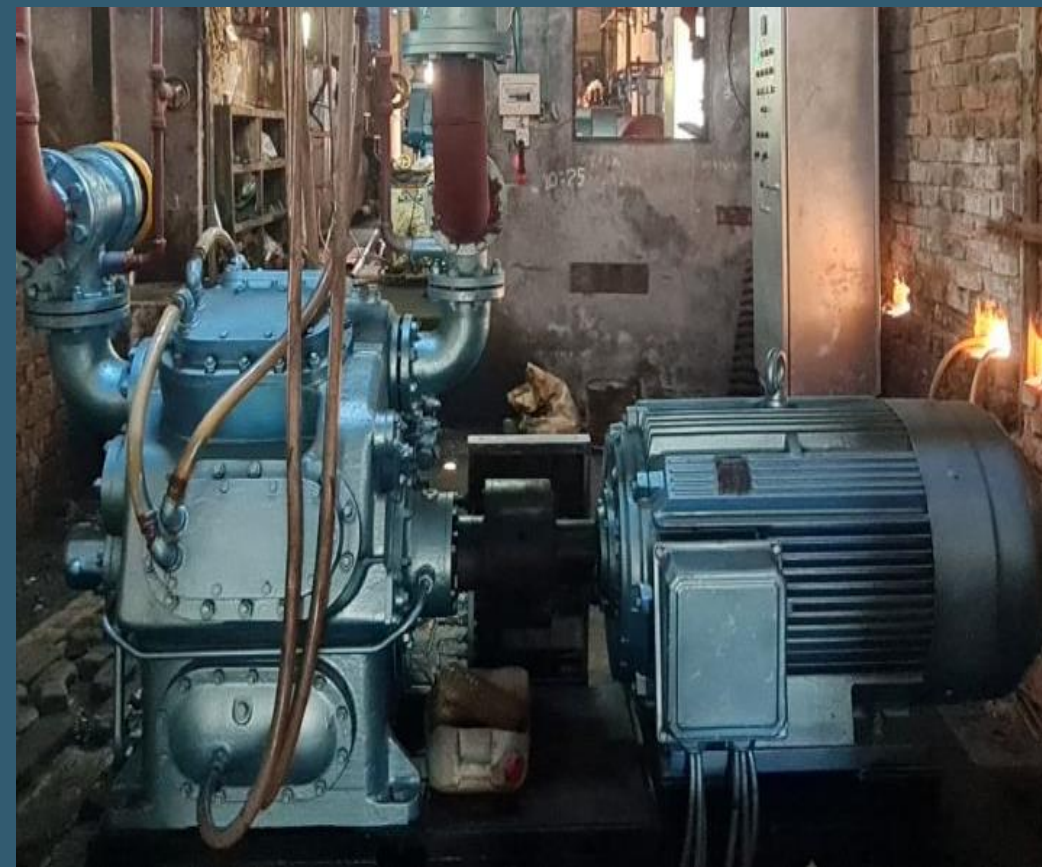
Energy Efficient Investment in  
Metal Fabrication



# Agriculture



Solar Pump



EE Pump/Motors



Biomass Dryers



# Agriculture



Energy Efficient Dryer



Mobile Solar Pumping Units



# Fisheries



Solar Dryer Dome Powered by Biomass Heat



# Garment



Biomass Boiler



Energy Efficient Sewing Machine



# Garment



LED Lighting System



Energy Efficient Weaving Loom



# Bricks



Energy Efficient Brick Production



# Oil Mill

Energy Efficient Investment in Oil Mill







# Rice Mill

Energy Efficient Waste Minimizing Rice  
Husk Gasifier



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# WHO CAN APPLY?



**Registered in Myanmar** and is a SME with **600 or less** permanent staff or  
Has **less than 1 billion Kyat** in paid-up capital





Operational for a **minimum of two years**  
**Externally audited accounts** for the most recent year



**Not operating in excluded sectors** (hard liquor, gambling, tobacco, weapons, internationally recognized exclusion list)



**Not received RBF grant support** through the earlier ‘calls for proposals’





Potential to demonstrate the ‘business case’ for a responsible investment/practice  
in **energy efficiency and renewable energy**



**Well prepared** for the proposed project in terms of: **technology identification; supplier shortlisting and raising finances** to complete project before **September 2023**



Proposed Project - ‘Responsible Technology/Business Practice’ **has not already been implemented by**  
other businesses in your locality/district

If RBF has already approved grant support for a similar project in your locality/district/township,  
RBF Board may not approve grant support for your project.



# WHAT CAN RBF SUPPORT?

- **Equipment/Machinery/Auxiliary Systems** and incidental **investment costs** that are directly related to the investment/intervention in RBF focus area; (In cases, wherein the equipment/machinery also offers a **production capacity expansion benefit** to the SME, then an imputed value for this should be deducted on which RBF support will not be available)
- **Technical Assistance** provided by national and international experts or organizations
- **Out-of-pocket expenses** such as travel etc., that are directly related to the investment/intervention in RBF focus area





# WHAT CANNOT RBF SUPPORT?

- Any operational cost of SME
- All employee costs of SME, including the ones managing the RBF supported project
- Investment that can be used for purposes other than the RBF supported project (e.g. vehicles, land, etc...)
- All Civil construction costs





# HOW To Apply





**1**

**Concept Note  
Stage**

**2**

**Full Proposal  
Stage**



# Stage (1) Concept Note Stage



Meeting with  
RBF Team to  
develop your  
Concept Idea



Write and  
Submit your  
Concept Note



Screening by  
RBF



Receive concept  
idea Approval  
Letter from RBF



## Stage (2) Full Proposal Stage



Prepare for  
Full Proposal  
with your  
Service  
Provider



Write and  
Submit your  
Proposal



Evaluation  
and Approval  
by Board of  
RBF



Grant  
Agreement,  
Implementation  
& Reporting



# Evaluation Criteria

No.	Criteria	Method of Rating Higher preference for:	Weightage
1	Demonstration potential within Myanmar/ Region/ State/ District/ Township	Projects that have a national level demonstration value	45%
2	Commercial viability measured in terms of pay-back period	Projects that face larger risks and longer pay-back periods	30%
3	Equipment Supplier's track-record	Equipment Suppliers that have a proven track-record of delivering on the proposed technology/ initiative Providing more than one quotation	15%
4	Nonfinancial / quantifiable benefits to Employees, Local Community and Environment	Projects with higher potential to create benefits that extend beyond the costs/profits of the SME	10%
Total			100%



# Tentative Timeline for 6<sup>th</sup> Call for Proposals

Date	Activity
<b>9<sup>th</sup> Nov to 5<sup>th</sup> Dec 2022</b>	Opening of RBF Call for Proposals
<b>5<sup>th</sup> Dec 2022 (until 12:00 PM)</b>	Last day for submission of Concept Notes
<b>6<sup>th</sup> Dec to 20<sup>th</sup> Dec 2022</b>	Screening of Concept Notes by RBF Secretariat
<b>21<sup>st</sup> Dec 2022</b>	Announcement of Shortlisted MSMEs - Concept Note Stage
<b>9<sup>th</sup> Jan 2023</b>	Deadline for the submission of Full Proposals by Shortlisted MSMEs
<b>1<sup>st</sup> Feb 2023</b>	RBF Secretariat submits Appraisal Notes to Board of RBF
<b>2<sup>nd</sup> to 9<sup>th</sup> Feb 2023</b>	Assessment by RBF Board/Approval of Grant Support to selected MSMEs
<b>15<sup>th</sup> Feb 2023</b>	Grant Approvals (e-mails) sent to selected SMEs along with draft Grant Agreements
<b>15<sup>th</sup> March 2023</b>	Grant Agreements signed between RBF selected SMEs
<b>29<sup>th</sup> Sep 2023</b>	Grantees to submit all the requests/claims for grant payments



A photograph of a rooftop solar panel installation. The panels are dark blue and mounted on a metal frame. The background shows a clear sky and some distant structures. The text is overlaid in the center of the image.

# **RBF EXPECTATIONS FROM GRANTEES!**



# RBF's Expectations from Grantees

- To start implementation of the project **within one month** from the date of grant agreement signed off.
- Grantees are expected to procure equipment, trainings, technical assistance and request reimbursement by **September 2023**.
- To **provide Data** to RBF on timely manner and project completion report.
- Actively **share information** about the value of Responsible Technologies/Business Practices with other SMEs and local Communities and (allowing demonstration visits by relevant stake holders)
- To share **learning experiences** to other businesses during and after project is completed.
- Comply with responsible business **code of conduct** principles
- Allow '**final inspection**' on completion of project to verify and document the '**lessons learnt**'.



# Financial Expectations from Grantees

- **Ability to raise** the required equity and loan for the proposed project
- **Advance payment** to equipment supplier & service provider
- Capacity to pay for the **civil structures and other associated costs** of the proposed project
- RBF **pays the grant directly to the service provider/equipment supplier** after the successful implementation of the project



# Pay **Attention** to the following:

1

## **Needs Assessment and Choice of Responsible Technology**

- Understand your needs and ask if it is the most appropriate technology for your business?
- Calculate the payback period and evaluate if that is reasonable based on your financial situation?



2

## **Proper Discussion with the Equipment/ Technology Supplier (at least two)**

- Capacity, Dimension, Power Consumption
- Cost (Machinery Cost, Transportation Cost, Installation Cost, After Sales Services, etc.)
- Raw materials and other inputs
- Operational Cost (such as maintenance cost, labor cost, electricity cost, etc.)



3

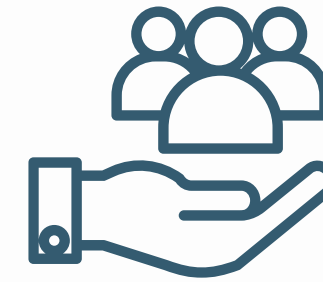
## **High Risks of Project Implementation**

- Exchange Rate
- Importing Rules
- Timeline (equipment order duration, delivery duration, installation duration, etc.)





# Roles of Service Provider



**DEVELOP** the **project idea** together with SME to apply for RBF Grant support in Energy Efficiency and Renewable Energy



Collect, review and analyze the data of SME to conduct **needs assessment** to document the current condition and the desired results that can be produced by investing in **energy efficiency and renewable energy**



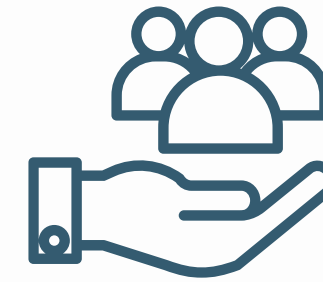
Carry out **financial feasibility** of the project idea which includes estimation of investment/ expenses, calculation of revenues/cost reductions, pay-back period estimation etc.



Identify **two or more equipment suppliers** to make sure that the business is proposing the right technology and right equipment cost for the benefits of SME to implement the project.



# Roles of Service Provider



Develop a **quality project proposal** together with SME which includes a detailed implementation plan of the project idea within timeframe, desired outcomes etc.



Demonstrate the **strong connection** between RBF area and supported equipment/ technical assistance.



Collect **baseline data** required for establishing the **Monitoring and Evaluation requirements** of the project and assist the SME the pre-grant agreement meetings with RBF team, which is a prerequisite for signing the grant agreement.



Advice SME about the **documentation** required for RBF monitoring and evaluation requirements at least seven days ahead of the required submission date.





Service Providers are required to sign off the consulting agreement with SME.

RBF will be sharing the standard consulting agreement via Facebook Page and Website.

The list of service providers assisting enterprises with submission of project proposals can be available on RBF-Myanmar Facebook Page and RBF Myanmar Website.

RBF Myanmar မှ ခေါ်ဆိုသော ဆဌမအကြိမ်မြောက် အဆိုပြုလွှာအတွက်  
အဆိုပြုလွှာရေးသားရန် အပ်နှံသောလုပ်ငန်း နှင့်  
အဆိုပြုလွှာရေးသားပေးမည့်သူတို့အကြား သဘောတူညီမှုစာချုပ်

အဆိုပြုလွှာရေးသားရန် အပ်နှံသော လုပ်ငန်း၏ အမည်နှင့် လိပ်စာ	အဆိုပြုလွှာရေးသားပေးမည့်သူ (Service Provider) ၏ အမည်နှင့် လိပ်စာ

ဖော်ပြပါ အဆိုပြုလွှာရေးသားရန် အပ်နှံသောလုပ်ငန်းနှင့် အဆိုပြုလွှာရေးသားပေးမည့်သူ (Service Provider) တို့သည် နှစ်ဦးနှစ်ဖက် သဘောတူညီမှုနှင့် ကတိကဝတ်များအရ အောက်ပါ အချက်အလက်များနှင့် လုပ်ငန်းဆောင်တာများကို ဆောင်ရွက်ရန် သဘောတူညီပါသည်။

#### ၁။ စာချုပ်သက်တမ်း

ဤသဘောတူညီမှုစာချုပ်သည် နိုဝင်ဘာလ ၂၀၂၂ ခုနှစ်တွင် စတင်အသက်ဝင်မည်ဖြစ်ပြီး မတ်လ ၂၀၂၃ ခုနှစ်တွင် သက်တမ်းကုန်ဆုံးမည်ဖြစ်သည်။ အဆိုပြုလွှာရေးသားရန် အပ်နှံသောလုပ်ငန်းမှ သော်လည်းကောင်း၊ အဆိုပြုလွှာရေးသားပေးမည့်သူမှသော်လည်းကောင်း မည်သည့်အကြောင်းကြောင့်ဖြစ်စေ စာချုပ်အား ဖျက်သိမ်းမည်ဆိုပါက ရက်ပေါင်း (၃၀) ခန့် ကြိုတင်အသိပေး အကြောင်း ကြားရမည်။

#### ၂။ ဝန်ဆောင်မှုများ

အဆိုပြုလွှာရေးသားပေးမည့်သူသည် နောက်ဆက်တွဲ (၁) တွင် ဖော်ပြထားသော လိုအပ်သည့် အမှုကိစ္စအားလုံး နှင့် လုပ်ငန်းဆောင်တာများအားလုံးကို အဆိုပြုလွှာရေးသားရန် အပ်နှံသောလုပ်ငန်းအတွက် ပြီးမြောက်အောင် ဆောင်ရွက်ပေးမည်ဟု သဘောတူပါသည်။

#### ၃။ အဖိုးအခ ပေးချေခြင်း

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**The following documents and videos can be accessed via  
RBF-Myanmar Facebook Page and RBF Myanmar Website.**

01

Call for Proposal

05

Service Provider List

02

Concept Note

06

Service Provider Agreement

03

Sample Answer for Concept Note

07

PowerPoint Slides explaining 6<sup>th</sup>  
Call for Proposals

04

Demonstration/ How to Fill Video  
for Concept Notes

08

Video explaining 6<sup>th</sup> Call for  
Proposals





# RBF's Weekly Online Webinar Session and Offline Session

RBF is hosting weekly online webinar sessions and offline sessions for enterprises interested.

## **Online Webinar Session**

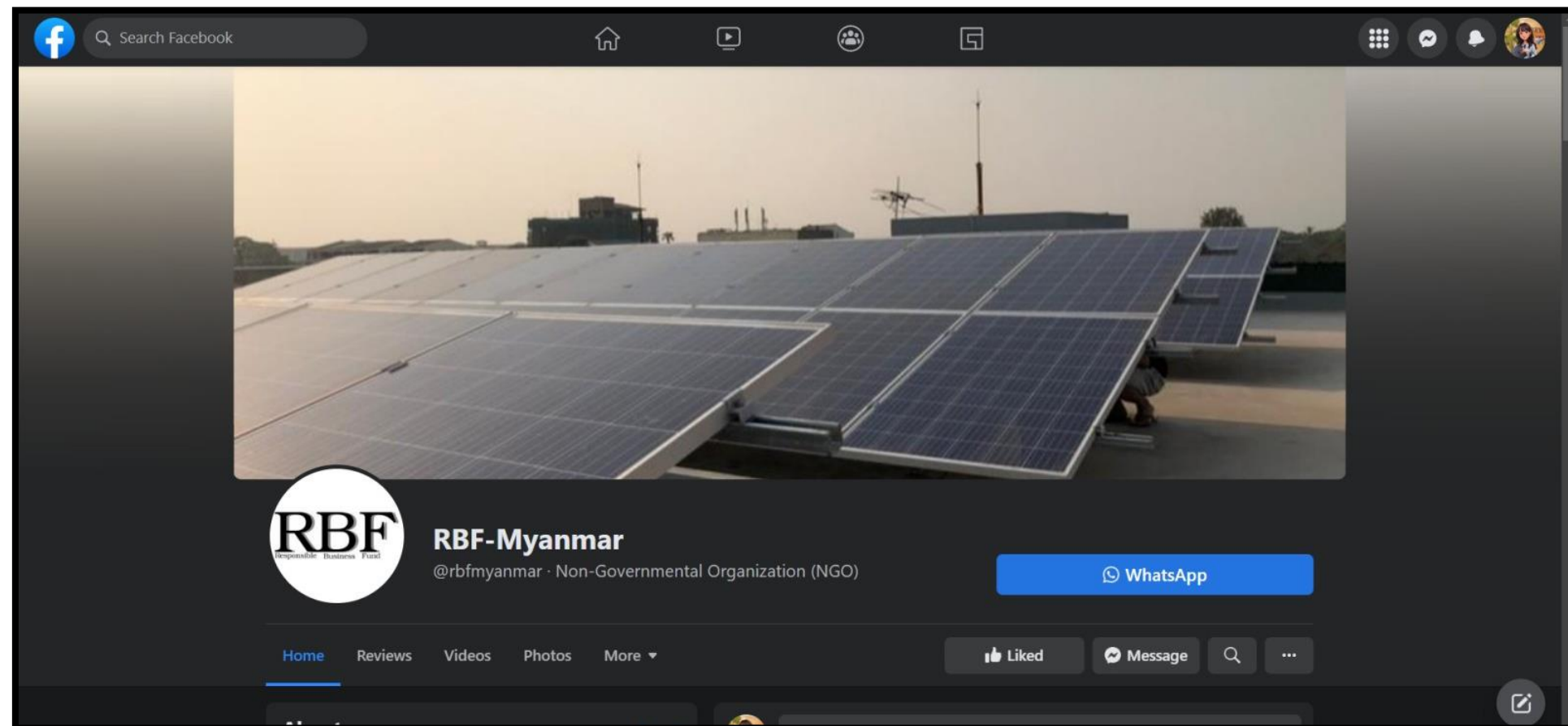
- Time and Date to conduct webinar will be announced on RBF-Myanmar Facebook Page.

## **Offline Session**

- Offline Session will be conducting at RBF Myanmar office in Yangon.
- Time and Date to conduct offline session will be announced on RBF-Myanmar Facebook Page.
- Registration via phone is required to attend the session.

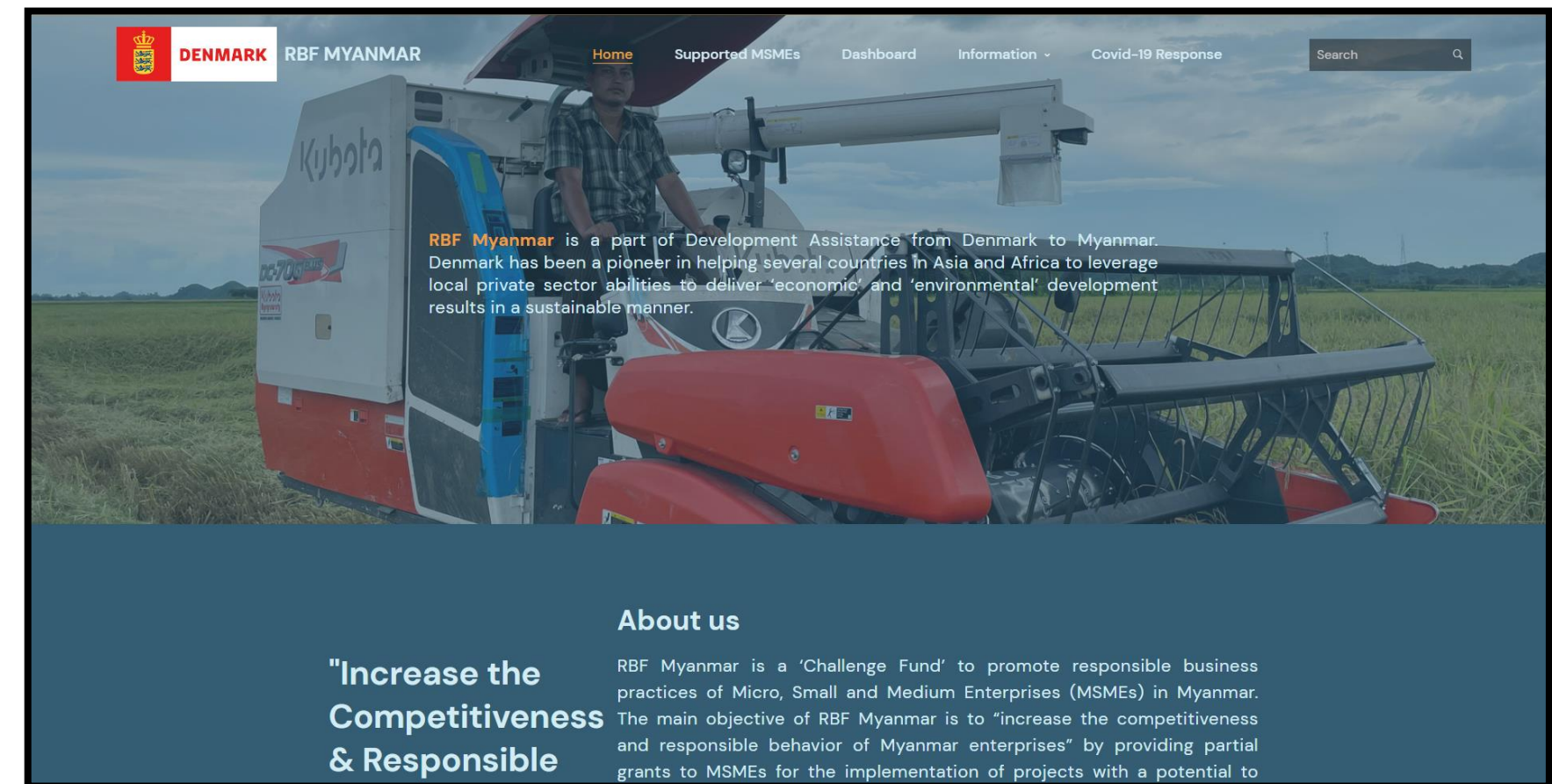


# RBF-Myanmar Facebook Page



Link: <https://www.facebook.com/rbfmyanmar/>

# RBF Myanmar Website




Link: <https://www.rbfmyanmar.com/>

- **Kobo Link for Concept Notes Submission**

<https://ee.kobotoolbox.org/x/pm2GK8NG>


- **Sample Answer for Concept Note**

- **Demonstration/ How to Fill Video for Concept Notes**



Responsible Business Fund

(RBF) Myanmar



DENMARK

ပထမအဆင့်လျှောက်လွှာ (Concept Notes)

ဆဋ္ဌမအကြိမ်မြောက် အဆိုပြုလွှာခေါ်ယူခြင်း

(၂၀၂၂ ခုနှစ် နိုဝင်ဘာလ (၉) ရက် မှ ဒီဇင်ဘာလ (၅) ရက် အထိ)

(\*) ပြထားသော မေးခွန်းများကို မဖြစ်မနေ ဖြေဆိုရန် လိုအပ်ပါသည်။

၁။ အဆိုပြုလွှာလျှောက်ထားသော ကုမ္ပဏီ(သို့မဟုတ်) စီးပွားရေးလုပ်ငန်း၏ အချက်အလက်များ

အဆိုပြုလွှာ လျှောက်ထားသော ကုမ္ပဏီ(သို့မဟုတ်) စီးပွားရေးလုပ်ငန်းပိုင်ရှင်၏ အချက်အလက်များ (လုပ်ငန်းလိုင်စင်တွင် ဖော်ပြထားသော အချက်အလက်များနှင့် တူညီရမည်။)	
၁.၁ ကုမ္ပဏီအမည် (သို့မဟုတ်) စီးပွားရေးလုပ်ငန်းအမည်*	UM Manufacturing
၁.၂ လုပ်ငန်းပိုင်ရှင်၏အမည်*	ဦးမြ
၁.၃ လိင်*	<input checked="" type="checkbox"/> ကျား <input type="checkbox"/> မ
၁.၄ ဖုန်းနံပါတ်*	၀၉ ၅၀၀၁၀၀၃
၁.၅ အီးမေး(လ်) လိပ်စာ	u.mya@gmail.com

အဆိုပြုလွှာလျှောက်ထားသော ကုမ္ပဏီ(သို့မဟုတ်) စီးပွားရေးလုပ်ငန်း၏ အချက်အလက်များ	
၁.၆ လိပ်စာ* (၃.၁ ရှိ စီမံကိန်းတည်နေရာနှင့် ကွဲလွဲနိုင်ပါသည်)	တိုက် (ဘီ) ၊ (၁၀) လွှာ ၊ အခန်း (၇) ၊ ရွှေဟင်္သာကွန်ဒို ၊ ရွှေဟင်္သာလမ်း ၊ လှိုင်မြို့နယ် ၊ ရန်ကုန် ၊ မြန်မာ ။
၁.၇ ကုမ္ပဏီ (သို့မဟုတ်) စီးပွားရေးလုပ်ငန်း စတင်တည်ထောင်သည့် ရက်စွဲ*	၅ ရက် ၊ မေလ ၊ ၂၀၁၀ ခုနှစ်
၁.၈ ကုမ္ပဏီ (သို့မဟုတ်) လုပ်ငန်းမှတ်ပုံတင်နံပါတ်	အမှတ် (၀၀၀၀) / ၂၀၁၅-၂၀၁၆ (နပတ)
၁.၉ စီမံကိန်းကို အကောင်အထည်ဖော်ရန်အတွက် အခြားလိုအပ်သောလိုင်စင်ရှိပါက ဖော်ပြပါ။	မရှိပါ
၁.၁၀ ကုမ္ပဏီ (သို့မဟုတ်) စီးပွားရေးလုပ်ငန်း၏ ဖေ့စ်ဘုတ် (Facebook) လိပ်စာ	https://www.facebook.com
၁.၁၁ ကုမ္ပဏီ (သို့မဟုတ်) စီးပွားရေးလုပ်ငန်း၏ ဝက်ဘ်ဆိုဒ် (Website) လိပ်စာ	https://www.website.com

တိုက် (ဘီ) ၊ (၁၀) လွှာ ၊ အခန်း (၇) ၊ ရွှေဟင်္သာကွန်ဒို ၊ ရွှေဟင်္သာလမ်း ၊ လှိုင်မြို့နယ် ၊ ရန်ကုန် ၊ မြန်မာ ။

KoBoToolbox

Choose Language English

RBF 6th Call for Concept Note (Open from 9th November to 5th December, 2022)

1. Information of the Proposed Enterprise

» Owner Information (Information should be in line with the license)

1.1 Name of the Company (or) Business	*
1.2 Name of the Owner	*
1.3 Gender	*
<input type="radio"/> Male <input type="radio"/> Female	
1.4 Mobile Phone Contact	*
1.5 Email	

Next

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Go to End

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- What is RBF?

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- Grant % and Amount

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- How to apply?
- Timeline
- RBF's Expectations

04

## **Discussion**

- Q & A
- Feasibility Technology



# Discussion for the potential support

30 MINUTES



# The List of Service Providers

No.	Names of Service Providers	Phone No.	Email
1	Aung Ko Lwin (MFVP)	09 892103634, 09 261116446	<a href="mailto:aungkolwin200@gmail.com">aungkolwin200@gmail.com</a>
2	Aung Phyo Lin (Solar)	09 422458118	<a href="mailto:zebraphyo@gmail.com">zebraphyo@gmail.com</a>
3	Aung Thet Din	09 972118066	<a href="mailto:aungthetdin@gmail.com">aungthetdin@gmail.com</a>
4	Chan Tha Aung (Energy Efficiency)	09 448898900	<a href="mailto:chan@wenergyglobal.com">chan@wenergyglobal.com</a>
5	Dr. Win Htut (MFVP)	09 250459076	<a href="mailto:suhtut@gmail.com">suhtut@gmail.com</a>
6	Han Win Toe ( Solis inverters )	09 43023335	<a href="mailto:hanwin@solisinverters.com">hanwin@solisinverters.com</a>
7	Indigo (Solar)	09 969895817	<a href="mailto:zin@indigoenergy.net">zin@indigoenergy.net</a>
8	Khin Aung	09 43066741	<a href="mailto:khinaung1@gmail.com">khinaung1@gmail.com</a>
9	Leon Aung Theik	09 777343072	<a href="mailto:leonthaik@gmail.com">leonthaik@gmail.com</a>
10	May Bagyi Han (Food Safety)	09 969402000 09 401537788	<a href="mailto:maybagyihan75@gmail.com">maybagyihan75@gmail.com</a>
11	Min Min Htun (Boiler)	09 966662099	<a href="mailto:walter@forbesmarshall.com">walter@forbesmarshall.com</a>

# The List of Service Providers

No.	Names of Service Providers	Phone No.	Email
12	Min Zaw Oo	09 979112985	<a href="mailto:mmin.zzaw@gmail.com">mmin.zzaw@gmail.com</a>
13	Myat Wutt Yee (Energy & Water Efficiency)	09 5198049	<a href="mailto:myatlay87@gmail.com">myatlay87@gmail.com</a>
14	Myo Min Thein	09 420019789, 09 790698379, 09 955019789	<a href="mailto:myominthein.mya@gmail.com">myominthein.mya@gmail.com</a>
15	Myo Nyi (Solar)	09 972914320	<a href="mailto:myonyi06@gmail.com">myonyi06@gmail.com</a> ; <a href="mailto:myonyi@starlit-mm.com">myonyi@starlit-mm.com</a>
16	Nay Lin	09 421088549	<a href="mailto:daniel@buildingmarkets.org">daniel@buildingmarkets.org</a> <a href="mailto:u.lynnnay@gmail.com">u.lynnnay@gmail.com</a>
17	Ne Win (Energy Efficiency)	09 977100811	<a href="mailto:winwynner@gmail.com">winwynner@gmail.com</a>
18	Nyo Nyo Khaing (Renewable Energy Consultant)	09 5101330	<a href="mailto:sctengg3@gmail.com">sctengg3@gmail.com</a> <a href="mailto:sctenviro@gmail.com">sctenviro@gmail.com</a>
19	Pho Thawda	09 420050658	<a href="mailto:phothawda@gmail.com">phothawda@gmail.com</a>
20	Seinn Wutt Yee	09 43107150	<a href="mailto:seinnwittyee.swy@gmail.com">seinnwittyee.swy@gmail.com</a>



# The List of Service Providers

No.	Names of Service Providers	Phone No.	Email
21	Shine Win Latt	09 979065943	<a href="mailto:shinewinlatt.mm@gmail.com">shinewinlatt.mm@gmail.com</a>
22	Soe Moe Oo @ Rayman Soe (Energy Efficiency, OSH, Food Safety)	09 250064317	<a href="mailto:soemoeooster@gmail.com">soemoeooster@gmail.com</a>
23	Thiha Lynn (Boiler & Steam Solution)	09 5055682	<a href="mailto:thiha.ueeg@outlook.com">thiha.ueeg@outlook.com</a>
24	Thinzar (Mawlamyine)	09 5322999	<a href="mailto:ht.mayyyuthanlwin@gmail.com">ht.mayyyuthanlwin@gmail.com</a> <a href="mailto:thinzar2999@gmail.com">thinzar2999@gmail.com</a>
25	Thura Kyaw (Food Safety)	09 979751754	<a href="mailto:thurakyaw06@gmail.com">thurakyaw06@gmail.com</a>
26	Tin Zaw Tun	09 421727963, 09 971079809	<a href="mailto:tinzawtun91@gmail.com">tinzawtun91@gmail.com</a>
27	Tun Naing Lin (SME business Consultant)	09 420139588	<a href="mailto:kolinstar30@gmail.com">kolinstar30@gmail.com</a>
28	Win Min Zaw	09448006736	<a href="mailto:zaw.winmin@gmail.com">zaw.winmin@gmail.com</a>
29	Win Thein	09 420024102	<a href="mailto:winthein.research@gmail.com">winthein.research@gmail.com</a>
30	Ye Min Thu (Energy Efficiency)	09 5162173	<a href="mailto:yeminthu.tpt@gmail.com">yeminthu.tpt@gmail.com</a>
31	Yee Yee Thant	09 256009478	<a href="mailto:yeeyeethant86@gmail.com">yeeyeethant86@gmail.com</a>



# Notes for Selecting Service Providers

1. The service providers described in the list are the ones who assisted businesses with submission of project proposals in RBF's **previous call for proposals** and those who would like to assist businesses in **6<sup>th</sup> Call for Proposals**.
2. The list is compiled in **Alphabetical Order**.
3. If necessary, SMEs could seek the help of service providers in preparing and submission of project proposals.
4. On the other hand, SMEs could also write and submit project proposals on their own or seek the assistance **from the service providers who are not mentioned in the list**.
5. SMEs **do not require to pay consultation fees** to service providers, instead RBF will pay on behalf of SMEs.
6. Kindly note that service providers in the list are external consultants **and not the employees of RBF**.



# RBF's Contact Persons for Appointment!

No.	Name	Phone	Email
1	Ko Htoo Myat Naing	09-250284175	htoomyat@rbfmyanmar.com
2	Ko Min Min Myat	09-794275505	minmin@rbfmyanmar.com
3	Ma Nyein Sandar Paing	09-456876613	nyeин@rbfmyanmar.com
4	Ma Thae Thet Aung	09-972723010	thaethet@rbfmyanmar.com

**For the one-on-one meeting appointment with RBF team members, please reach out to the above contact persons.**



# THANK YOU!

Responsible Business Fund (RBF) Myanmar





# Appendix

# Demonstrated Responsible Technologies/Practices

## Area 1 – Energy Efficiency

No	Technologies
1	Solar Thermal Water Heating Systems
2	Induction Furnace Powered by a Micro Hydropower Project
3	Replacement of Fossil Fuel Boilers with Biomass Boilers
4	Energy Efficient Inverter Welding Machines
5	Energy Efficient Digital X-Ray Machines
6	Energy Efficient Printing Machines
7	LED Lighting Systems
8	Replacement of a Fossil Fuel (Gas) Fired Bakery Oven with a Biomass Fired Oven
9	Replacement of Polluting Traditional Tubular Furnaces with Energy Efficient Induction Furnaces
10	Replacement of Inefficient Engine with a Modern Energy Efficient Marine Engine for a Passenger Boat
11	Solar Photovoltaic (PV) System Installation
12	Solar Powered Pumping System
13	Energy Efficient Modernized Compressors
14	Energy Efficient Tea Dryer and Heat Pump Dryers
15	Energy Efficient Laser Cutting Machines



# Demonstrated Responsible Technologies/Practices

## Area 1 – Energy Efficiency

No	Technologies
16	Energy Efficient Hydraulic Vertical Baling Press for Cotton Mill
17	Energy Efficient Servo Motors for Sewing Machines
18	Modernization - Traditional Clay Brick Production to Cellular Light Weight Concrete Block Production
19	Replacement of Outdated Edible Oil Milling Equipment with Energy Efficient Edible Oil Expellers
20	Energy Efficient Mixer and Freezer for Bakery Business
21	Energy Efficient Automated Machines for Barbed Wire Manufacturing Factory
22	Energy Efficient Automated Machines for Metal Fabrication Factory
23	Energy Efficient Flexible Wide Weaving Loom Machines
24	Energy Efficient Metal Shredder and Crusher for Foundry Business
25	Energy Efficient Waste Minimizing Rice Husks Gasifier